



To the point! Successful positioning

January 2017

How can we help?

Celebrating our 25th anniversary affirmed our commitment to the users, caregivers and professionals we serve. One key 2017 focus is helping you select, mount and fine-tune the fit of our standards-tested postural supports, so we feature a couple of "how-to" videos this month. Please [let us know](#) how we can meet your needs.



Users like Alin reclaim their lives by gaining the full benefit of their seating systems. As you order a new wheelchair, back, head rest and/or cushion, have you (re)considered soft postural support as well?

Integrate for better outcomes and consolidate for reimbursement. With a BP [price list](#) on hand, adding to the order form is easy!

Measure once, fit for years

Once you [know the angle](#) for a padded hip belt, it's easy to determine padded length, key to ordering [what's right for your user](#).

As the video below observes, the buckle and webbing are in scale to the padded length. Choose the belt (2 or 4-point, or Evoflex), pull style and buckle, and you're good to go.

As for an end-fitting, the [Flat-Mount™](#) works in tight spaces and webbing easily threads through, but takes longer to adjust for clothing and weight changes. The [Cinch-Mount™](#) adjusts more quickly, but is slightly higher-priced and takes more space.



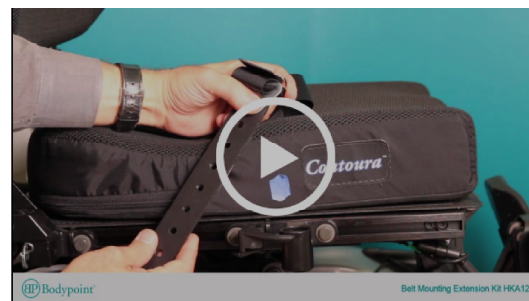
Measure for a padded hip belt

Form an attachment!

BP offers the FrameSaver™, Frame and Band clamps to help mount supports, and several kits to extend the capabilities of our hardware.

Can't drill? Upholstery strips? No room above the upholstery? Existing screw holes? Solid seat? Whatever a wheelchair presents, [we have the hardware to match!](#)

One example is our Belt Mounting Extension Kit. With four bendable, cuttable 8" straps to span obstacles, it also simply extends a belt. It's great for supports like the Evoflex®, which can be worn on different parts of the body, and has applications on manual and power chairs.



Use the Belt Mounting Extension Kit

Have you checked out our [December webinar](#)? Whether you buy, install or select support devices, it pays to remember the difference between value and price.

It's amazing how much you can improve a life with a few dollars and a little thought!



Come see us!

[March 1-3, ISS](#), trade show, open to the public 3/1 only, Nashville, Gaylord Opryland Hotel, booth 600

[March 24-26, Abilities Expo](#), free and open to the public, Los Angeles Convention Center, booth 443. We'll feature wheelchair bags, elastic straps and more!



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