



Connecting our Bodypoint community to strengthen your position

November 2014

## BP News

This November, we celebrate Thanksgiving--a time to reflect and give thanks to our entire Bodypoint community. From our internal employees to our partners around the world, we thank you for being part of our team, our story, and our successes.

It is an exciting time for Bodypoint. Our continued growth and increasing brand awareness around the world is helping us attract creative and energetic employees that are essential for our future. I am pleased to announce the addition of Celine Larson to our staff. She will be working with us in the role of Supply Chain Manager. Celine brings over 10 years of experience in Supply Chain Management based here in the Pacific Northwest. Celine will help us make a dramatic transition in our growth so we can continue to improve our provision of excellent products and services to our global partners and customers. We welcome her to our team.

We all work to provide wheelchair positioning products that enable users to reach their full potential. Thanks Celine for joining us in this mission.

With gratitude,

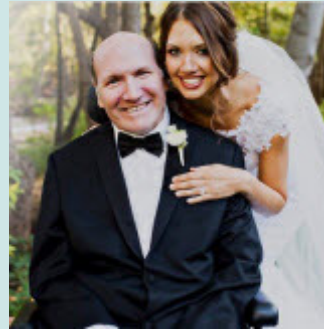
Dave Hintzman, President

---

## Product News

**Now Available: Bodypoint® T-Slot Fastener Kit**

## Why Positioning Matters



### More Than a Product

When you are asked, what does a [Monoflex](#) do, how do you answer?

For Hal, the Monoflex allowed him to [achieve a father's greatest dream](#). Due to the progressive effects of multiple sclerosis, Hal had difficulty communicating audibly due to a weakened diaphragm. Through ingenuity and proper positioning, the Monoflex allowed him to give away his daughter at her wedding.

But, that's not all. Watch this [video](#) from Hal to understand why it's much more than that.

---

Check it out!

### End of Year Orders

If you have an order that requires shipment by December 31, please



Mount your preferred postural support directly to the power wheelchair seat rails with the T-Slot Fastener Kit. This kit comes in 2 sizes: 6mm (1/4") and 10mm (3/8"). Available in 1, 10, and 50 pair quantities. Learn more by watching these 2 new videos: [T-Slot Fastener Kit](#) and [How to Install the T-Slot Fastener Kit](#).

## Tips & Tricks

### Bodypoint® Belt Mounting Extension Kit



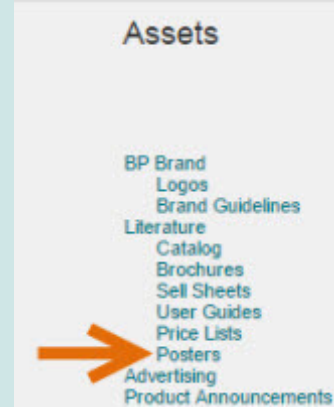
Need more length to accommodate a high profile seat cushion when using the Bodypoint Evoflex Pelvic Stabilizer? Looking for an easy way to mount a belt in a hard to fit place on the wheelchair frame? These are just a couple of the ways you can use this easy-to-use Belt Mounting Extension Kit. The Belt Mounting Extension straps can be attached to the wheelchair using any Bodypoint belt mounting hardware. Learn more in this video [How to Install the Belt Mounting Extension Kit](#).

**[Subscribe](#) to the Bodypoint YouTube Channel for instant access to new videos.**

submit it to Bodypoint no later than December 5.

## BP Lifestyle Poster

A new poster is now available in the Partner Center. Find it in the Asset Library under Literature > Posters.



Login to the Partner Center [here](#).

## Evoflex Shout Out

The Evoflex was featured in the [Innovations](#) column in New Mobility magazine.

## Out & About

### International & U.S. Trade Shows

SHHC Innovations Conference and Trade Show, Calgary, Alberta | Nov. 7

Congrès Annuel du RQRA, Rimouski, Québec | Nov. 12

SHHC Innovations Conference and Trade Show, Toronto, Ontario | Nov. 18

NuFair, Portland, OR | Nov. 18

NuFair, Seattle, WA | Nov. 20

Ortomedical Care, Madrid, Spain | Nov. 20-21

PT, OT Conference Exhibition, Kyushu, Japan | Nov. 22-23

## Connect with Us





STRENGTHEN YOUR POSITION

558 1st Avenue South, Suite 300  
Seattle, WA 98104  
USA

Phone: 800.547.5716 or 206.405.4555  
Fax: 800.767.3828 or 206.405.4556

[www.bodypoint.com](http://www.bodypoint.com)



We want to hear from you

Do you have feedback or ideas for a future issue? Send a note to the editor [jillalm@bodypoint.com](mailto:jillalm@bodypoint.com).